



RMT

With an innovative, solution based approach, RMT has enjoyed a growing acceptance as a supplier of integrated systems and their dramatic growth can be attributed in part to a high volume of repeat system business from satisfied customers. RMT has worked hard to earn the reputation for quality and on-time delivery.

The Solution

Though a newcomer to VISUAL, RMT has enjoyed many benefits since implementing the system. "In the past, we never had a strong inventory control process. Now, with the full integration on the manufacturing side, all inventory transactions are costed and tracked directly to the job." With a tremendous growth rate, RMT were concerned about the impact on overhead. "The VISUAL system has streamlined many of our activities, and with a growth in excess of 50% during the past year, we haven't had to add any additional administrative people." RMT's bottom line is where they see the most dramatic effects. "With the VISUAL system, we are now able to match our purchase orders to our invoices. With this feature alone, we have saved thousands of dollars. But more importantly on our revenue side we now have much more rigorous tracking of our invoices than ever before. We used to lose a lot of revenue simply by not billing the little extras we did. Now no order goes out if it isn't connected to a job. With the extra revenue we have more than paid for the VISUAL system!"

The Results

For RMT, the system has provided numerous benefits but it's not just the system that RMT enjoys, it's the on-going support and professionalism offered by the Shop 9000 team. "We are a pretty independent company with a lot of systems people on staff. We don't need too much help, but when we do the Shop team is always there. They're straight shooters, and knowledgeable about the system. They are worth their weight in gold."

Company Overview

Located in Grimsby, Ontario RMT is a leading OEM manufacturer of material handling robotic and automation solutions. Products, meet client specific needs and can be easily integrated into their current facilities.

