



Microsoft Dynamics[™] - Vox 2012

Manufacturing & Distribution

Vox ISM
Vox Integrated Solutions Model

Phil Sorgen - President of Microsoft Canada

"We are thrilled to have Vox ISM as a partner. We have a lot of confidence in their capabilities... and just a leading partner organization in developing solutions on our platform, helping customers achieve their objectives, helping customers do it in an on-time on-budget way, & bringing superior solutions. I could not be happier to have Vox as a partner, and I think you will see the same thing as well."

- In 2006, Vox was chosen as the CRM World Wide Partner of the Year,
- In 2007 Vox was the CRM World Wide Marketing Partner of the Year,
- In 2008 Vox was the Dynamics NAV 2009 Canadian Launch Partner,
- In 2009 Vox was the Reseller of the Year for Canada
- 50+ staff, 750+ customers, decades of Manufacturing & Distribution experience

You can reduce your licensing and implementation cost by 50% with Microsoft 3-Tier licensing model and Vox's Manufacturing & Distribution Vertical Accelerator.



Jim Heaton - President of Vox ISM

"The combination of Microsoft's 3 tier licensing model and Vox's Vertical Accelerator for Canadian Manufacturers & Distributors will reduce your cost by 50% on the purchase of a new system in comparison to any other Microsoft NAV or Axapta Partner. Here is how we do it:"

3 Tier Licensing Model

Instead of requiring everyone to purchase expensive ERP licenses, you can have a combination of a reduced number of ERP licenses (\$5000), CRM licenses (\$1350) for sales, customer service, and project managers, and zero cost licenses with the Microsoft SharePoint Foundation portal pages and reports for all users.

Vertical Accelerator

Vox with its 22 plus years of Manufacturing & Distribution expertise, and 750+ customers has reduced your implementation time and cost by 50%, by providing the tools and software customization that most manufacturers require in their implementation is out of the box and ready to use. The "powerfully simple" Vertical Accelerator solution comes with prebuilt industry capabilities designed to allow organizations to deploy, configure and manage business critical applications easier and faster than ever before.

- Data import tools to take your current data into the software without
- Standard operating procedures (SOP's) already written for each department.
- 50 program enhancements designed for Canadian manufacturers.
- Management Reports and Business Intelligence(BI) already created.
- Your master file setups (Company settings, provinces, taxes, units of measure conversion, currencies, are all pre-set for you in advance

In summary you save by not having to pay us to write custom programs that everyone requires or pay to configure each setup screen for each common requirement that everyone needs. The Vox Vertical Accelerator packaged what we have learned from our 750+ Manufacturing implementations and 20+ years implementation experience for you.

Jim Heaton

Customer References - 750+ customers



"We are thrilled to have Vox ISM as a partner. We have a lot of confidence in their capabilities... and just a leading partner organization in developing solutions on our platform, helping customers achieve their objectives, helping customers do it in an on-time on-budget way, & bringing superior solutions. I could not be happier to have Vox as a partner, and I think you will see the same thing as well."

- Phil Sorgen - President of Microsoft Canada



Industry Awards - History of Leadership

Microsoft 2009 Canada Partner of the Year



Microsoft NAV 2008 Canadian Launch Partner



A winning combination, Microsoft products and Vox ISM's local industry support across Canada.

Microsoft 2007 CRM World Wide Marketing Partner of the Year



Microsoft 2006 CRM World Wide Partner of the Year



www.voxISM-mfg.com
416-488-4899